**Dialogue: Follow-up from OFIs**

Hi <<name>> it’s <<your name>> calling from <<Agency>>, can you talk?

It was lovely to meet you at <<insert property address>> on Saturday, I’m just calling as a courtesy to see if you are interested in the property?

* **If YES**
* What in particular do you like about the property?
* Is this something that would suit you and your family?
* If you were to make an offer, what price range would it be?
* **If NO**
* What type of properties are you looking for?
* I would love to help you find something suitable. If I know of anything that comes up even if they are outside of our office, would you like me to notify you?
* Are there any other properties that you are looking at?
* Is this your first, second, or third purchase in the area?
* (if it’s their 2nd or 3rd) I would love to come by and see yours as it will give me a better idea on what it is you’re looking for in the next one.

If there is anyting else I can help with, please feel free to let me know.