## Net Figure Form

|  | Agent A <br> (commission cutting agent) | Agent B <br> (You) |
| :--- | :---: | :---: |
| Sale Price | $\$ 800,000$ | $\$ 825,000$ |
| Commission | $\$ 16,000$ | $\$ 16,500$ |
| Advertising | $\$ 3,000$ | $\$ 8,000$ |
| Net Figure | $\mathbf{\$ 7 8 1 , 0 0 0}$ | $\mathbf{\$ 8 0 0 , 5 0 0}$ |

The cheapest agent is the one that gets you the best price

