

# New Associates Induction



**Dr Paul Howe**  
**OXBRIDGE**



**OXBRIDGE**  
**ACHIEVING**  
**EXCELLENCE**

# Introduction

- About Oxbridge
- Induction & Orientation
- Jobs and Tasks
- Career and Options
- Q & A



Introduction



# About Oxbridge

- Foundations and History
- Mission, Vision and Business Model
- Companies within the Group (Property, Finance, Property Management, Hotel Management, Cleaning, Hotels, Development and Education)
- 350+ People
- Global Presence



Foundations



# Induction and Orientation

- Agents, Property Management, Development (Options), Finance, Splitters, Titles, Lots, Mezzanine Finance, Preferential Equity
- Software
  - CRM, Resources Page, RP Data, Equifax,
  - Apps
- People
- Processes



Induction and  
Orientation

# Jobs and Tasks

- Prospecting
- Support Ticketing
- CRM/Software
- Marketing and Digital Social Media
- Property Management
- Agent Assistance
- Forms and Documentation
- Legal and Conveyancing
- Finance



Jobs and Tasks

# Careers and Options

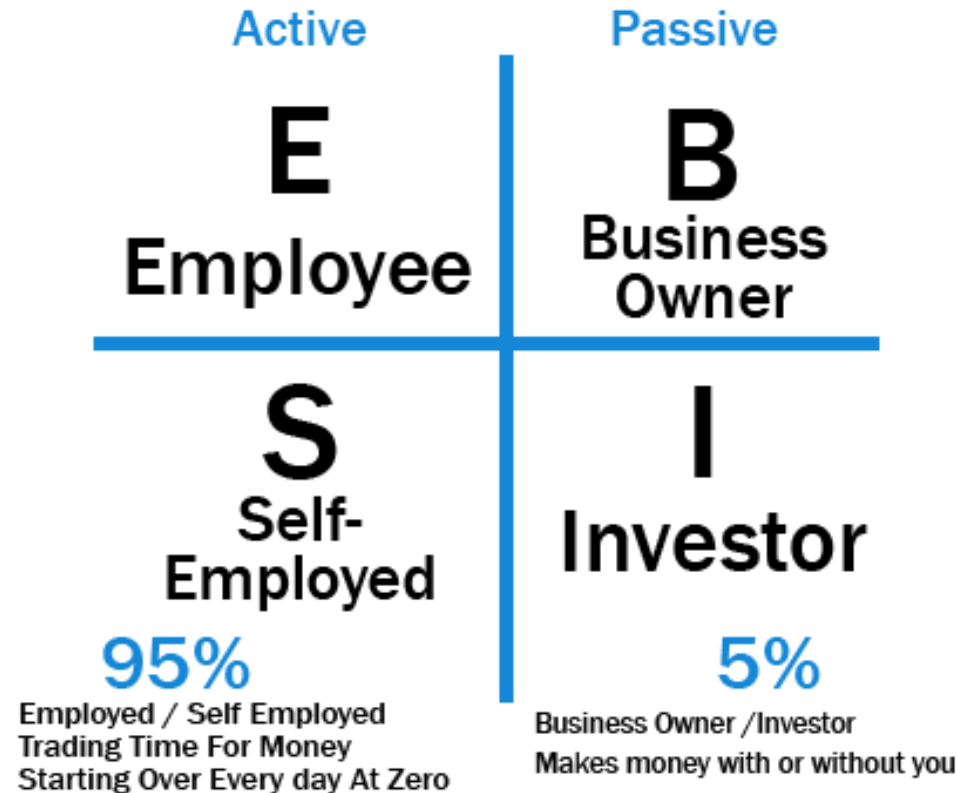
- Earnings ([Indeed](#))
- Young Guns ([21 Year Old Carter Lagana](#))  
([Eddie Dillien](#))
- Career Track
  - Sales
  - Rentals
  - Finance
  - Development
  - Hotels
  - Legal



Careers and Options



# Property Management Introduction



Rich Dad Poor Dad's  
Cash Quadrant – Build  
Passive Income

## Contact and Q&A

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