

New Associates Training



Dr Paul Howe
OXBRIDGE



OXBRIDGE
**ACHIEVING
EXCELLENCE**

Introduction

- E-Mail
- RP Data Access
- Printer



Introduction

Introduction

- Earnings ([Indeed](#))
- [21 Year Old Carter Lagana](#))
- [Age No Barrier](#)
- [Johnny Lin](#)
- [Bar Tender to RealEstate Investor](#)
- [Door Knocking](#)
- [21 First House](#)
- **HARD WORK!**



Introduction

Introduction

- Prospecting Training
 - FSBO/FRBO
 - Driving Maps
 - Gmail Account
 - RP Data Export
 - Concatenation
 - Upload
 - Agents
- CRM Training
- Sales Training
- Property Management



Introduction

Prospecting Training

- FSBO/FRBO
- Driving Maps
- Agents



Prospecting Training

CRM Training

■ CRM Training



CRM Training

Sales Training

- Listing
- Advertising
- Inspections
- Sales Contracts
- Execution/Exchange
- Unconditional
- Settlement



Sales Training

Contact and Q&A

DR PAUL HOWE

paul@oxbridge.com.au

0420 680 690

1300 680 690



Contact Me